



For our vehicle importer partner we are currently looking for candidates for a position of

## **Product Development Senior Specialist**

### **Role of the position**

- Product development
- Acting as the primary responsible person for developing operative lease solution as a product
- Participate in the establishment of the financial and operational processes through overall strategy and business development and implementation, and the operational business and front-end operations management support
- Direct contact to other organizational units and upstream reporting lines of car sales, financing and mobility in the regional/global organization

### **Tasks**

- Practical implementation and management of the product concept (pricing, operations, processes, contract management and settlement)
- Supporting the Head of department in strategic positioning in the local fleet/operating lease market especially:
  - Commercial effectiveness, value and margin management
  - Product portfolio management
  - Innovation in products
- Continuous cooperation and alignment with similar businesses of the region (PL, CZ, SK), including reporting, best practices sharing, operative cooperation (shared services)
- Participate in formulating and successfully implementing product strategy
- Establishing and continuously developing the full service operating lease product line, including value proposition, pricing, necessary documents, etc.
- Creating reports
- Maintaining an ongoing dialogue with all key stakeholders especially the dealer network in their function of being primary and main sales channels

### **Required experience, competencies and skills**

- Bachelor's degree in business, finance, or related field
- Minimum of 2 years of experience in working for a fleet/operating lease company in pricing specialist or product developer roles
- Knowledge of local laws and regulations related to leasing
- Confident with numbers, strong financial and quantitative skills
- Proficiency in Microsoft Office and Power BI
- Good written and verbal communication skills
- High level of intelligence; quick mind able to learn quickly, grasp complexity
- Action-oriented, high level of energy and dynamism; doer who makes things happen
- Team player
- Excellent English

### **Location**

- Budaörs

If you would like to apply for this position please your CV in English and Hungarian to

[allas1@manrey.hu](mailto:allas1@manrey.hu)